

Minnesota Real Estate Continuing Education

Guiding You to Success

NEW—2022-2023 Required Module

Practical Application to Inclusive Representation

2022-2023

October-February

*Experience the Kaplan difference in both
Online Video and Live Online classes.*



Flexible Options to Complete Your Education

We know everyone learns differently. That's why we offer multiple delivery options to help you meet your educational requirements in courses that work best for your schedule and learning style. All learning options offer the same high-quality curriculum and outstanding instructors to help you succeed throughout every stage of your career.

Live Online

Attend live classes from the comfort of your home or office. Live Online courses make it more convenient than ever to complete your continuing education.

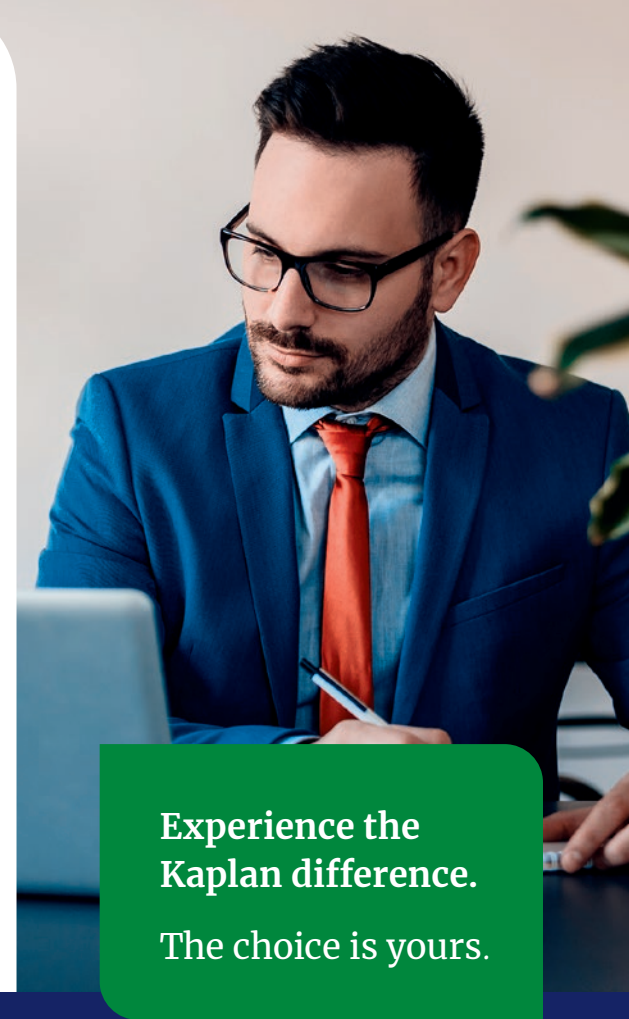
- You get access to the same great Kaplan Real Estate Education content and instructors.
- Live Online courses offer opportunities to engage with other students and your instructor.
- As an added bonus, you can learn anywhere you have internet access.*

Online Video

Looking for a more flexible schedule? Try our industry-leading Online Video lecture format. Access professional instruction on your schedule.

- Kaplan's expert instructors go in-studio to create a dynamic learning experience for you.
- Our Online Video courses educate, engage, and entertain with studio and in-the-field videos.
- Start, stop, pause, and rewind each video lesson or segment as often as you like.*

*For additional information on supported devices, please visit www.kapre.com/company/system-requirements.



**Experience the
Kaplan difference.**
The choice is yours.

ENROLL TODAY at www.KapRE.com/MNCE | 800-636-9517

It's Time for the 2022 Minnesota Fall Education Tour

Get 15 Hours of Minnesota Real Estate Continuing Education in Just 2 Days for Only \$159

This year, we're offering you **Live Online** courses to make it easier than ever to complete your 15 hours of continuing education, including your annual required module. Schedule your courses over 2 consecutive days or when it's most convenient for you. We'll also bring you your favorite instructors...directly to your home or office.

Fall Tour Dates
October 26 & 27
November 14 & 15
December 7 & 8
December 19 & 20

Single courses may be purchased individually: half day for \$59 or full day for \$108.

Mix and Match Fall Tour Courses

Select Two, Three, or Four Tour Dates to Complete These Four New Courses

- **2022–2023 Required Module: Practical Application to Inclusive Representation** (3.75 Credits)

This is the required module effective July 1, 2022, through June 30, 2023. This course has been approved by the Minnesota Department of Commerce for 3.75 hours of real estate continuing education.

- **R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License** (4 Credits)

This course has been approved by the Minnesota Department of Commerce for 4 hours of real estate continuing education.

- **New Hope for The Housing Market?** (4 Credits)

This course has been submitted to the Minnesota Department of Commerce. Its current status is "approval pending."

- **Critical Financing Update: Resources to Improve Housing Affordability** (4 Credit)

This course has been approved by the Minnesota Department of Commerce for 4 hours of real estate continuing education.

ENROLL TODAY at www.KapRE.com/MNCE | 800-636-9517

2022 Fall Tour Live Online CE Courses

NEW—2022–2023 Required Module: Practical Application to Inclusive Representation

3.75 credit hours **\$59**

Learn the importance of promoting equitable homeownership, how to identify best practices in submitting and receiving offers to avoid discrimination, and communication pitfalls to avoid. Also, understand how to respond to common client questions and ensure the use of inclusive language in advertising and communication.

This course has been approved by the Minnesota Department of Commerce for 3.75 hours of real estate continuing education.

NEW—New Hope for The Housing Market?

4 Credits **\$59**

Expand your understanding of affordable U.S. housing by increasing your awareness of federal plans and programs. This course provides specific action steps you can implement to affect the housing shortage and your clients' outcomes.

This course has been submitted to the Minnesota Department of Commerce. Its current status is "approval pending."

NEW—R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License

4 Credits **\$59**

Understand the critical elements of RESPA, your role and responsibility, and how serious the penalties are for violating RESPA. You'll see how easy it is to make a mistake...and how to avoid making them.

This course has been approved by the Minnesota Department of Commerce for 4 hours of real estate continuing education.

NEW—Critical Financing Update: Resources to Improve Housing Affordability

4 Credits **\$59**

From contract to close, learn what lenders are looking for today to approve a loan, including what types of programs are available, so you can better serve your clients.

This course has been approved by the Minnesota Department of Commerce for 4 hours of real estate continuing education.

Additional Live Online CE Courses

Unconscious Bias: Barrier to Service?

2 Credits **\$29**

This course helps you recognize unconscious and systemic biases and how to address them in your life and your real estate practice. Eliminating both conscious and unconscious biases is not only the right thing to do for your clients and customers but also for the real estate industry.

This course has been approved by the Minnesota Department of Commerce for 2 hours of real estate continuing education.

Note: Completion of this course will also satisfy 1 hour of Fair Housing credit.

Property Management for Real Estate Professionals

2 Credits **\$29**

Beyond broken leases and record keeping duties, learn about the laws and the business of property management. Find out what you are and are not responsible for, including proper management of security deposits, tenant safety, when and why you can enter a property, and right to privacy provisions.

This course has been approved by the Minnesota Department of Commerce for 2 hours of real estate continuing education.

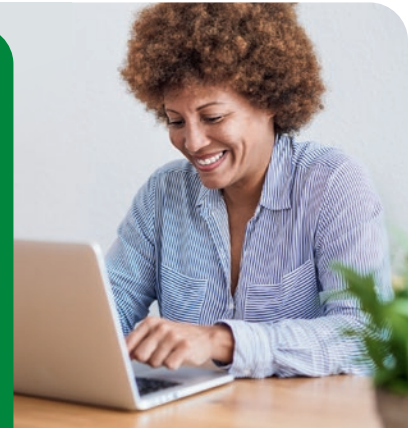
Save Money with Our CE-Advantage Packages*

Purchase 15 credit hours, and receive a 25% CE-Advantage Package discount.

Pay only \$159 for Live Online courses and \$99 for Online Video courses.

Visit www.KapRE.com/MNCE for package options.

*Excludes Real Estate Accelerator



2022

Date	Course	Time	Credits
October			
26	2022–2023 Required Module: Practical Application to Inclusive Representation	8:00–11:45 am	3.75
26	R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License	1:00–5:00 pm	4
27	New Hope for The Housing Market?	8:00 am–12:00 pm	4
27	Critical Financing Update: Resources to Improve Housing Affordability	1:00–5:00 pm	4
November			
14	2022–2023 Required Module: Practical Application to Inclusive Representation	8:00–11:45 am	3.75
14	R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License	1:00–5:00 pm	4
15	New Hope for The Housing Market?	8:00 am–12:00 pm	4
15	Critical Financing Update: Resources to Improve Housing Affordability	1:00–5:00 pm	4
December			
7	2022–2023 Required Module: Practical Application to Inclusive Representation	8:00–11:45 am	3.75
7	R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License	1:00–5:00 pm	4
8	New Hope for The Housing Market?	8:00 am–12:00 pm	4
8	Critical Financing Update: Resources to Improve Housing Affordability	1:00–5:00 pm	4
19	2022–2023 Required Module: Practical Application to Inclusive Representation	8:00–11:45 am	3.75
19	R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License	1:00–5:00 pm	4
20	New Hope for The Housing Market?	8:00 am–12:00 pm	4
20	Critical Financing Update: Resources to Improve Housing Affordability	1:00–5:00 pm	4

2023

Date	Course	Time	Credits
January			
12	R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License	8:00 am–12:00 pm	4
12	2022–2023 Required Module: Practical Application to Inclusive Representation	1:00–4:45 pm	3.75
23	Critical Financing Update: Resources to Improve Housing Affordability	8:00 am–12:00 pm	4
23	New Hope for The Housing Market?	1:00–5:00 pm	4
February			
13	R-E-S-P-E-C-T RESPA: Avoiding Imprisonment, Fines, Censure, or Loss of License	8:00 am–12:00 pm	4
13	2022–2023 Required Module: Practical Application to Inclusive Representation	1:00–4:45 pm	3.75
22	Critical Financing Update: Resources to Improve Housing Affordability	8:00 am–12:00 pm	4
22	New Hope for The Housing Market?	1:00–5:00 pm	4

Additional Courses, Dates, & Times

Additional courses are available on our website. Plus, more class dates are added regularly. To view all courses and get the most accurate, up-to-date class dates and times, please visit www.KapRE.com/MNCE.

Dates, times, and locations are subject to change.

Renew Your Wisconsin Real Estate License for the 2021–2022 Biennium by December 14

Obtain CE in both Minnesota AND Wisconsin, and save money with one convenient package, which is approved for credit in both states.

Minnesota/Wisconsin Continuing Education Package

3 Credit Hours Per Course | **Online Video**

- Course 1: Wisconsin Listing Contracts
- Course 2: Wisconsin Offers to Purchase
- Course 3: Wisconsin New Developments
- Course 4: Wisconsin Risk Reduction through Professionalism PLUS 1 hour Fair Housing
- Course 5: Wisconsin Law and Practice
- Course 6: Wisconsin Real Estate Transactions

These courses have been approved by the Minnesota Department of Commerce for 3 hours of real estate continuing education each.

Get all six courses for only \$149, or purchase each course individually for \$29.



2051 Killebrew Dr, Suite 110
Bloomington, MN 55425

Visit www.KapRE.com/MNDUALCE to register and learn more.