

NORTH CAROLINA

Real Estate Education

NEW
Live Online
Class Dates!

***J.Y. MONK IS NOW
KAPLAN REAL ESTATE EDUCATION!***

- **Prelicensing**
- **Exam Prep**
- **Postlicensing**

2021

JANUARY-JUNE

3 WAYS

to complete your education!

We know everyone learns differently. That's why we offer multiple options to not only help you meet your educational requirements but also allow you to take your classes when it works best for your schedule. All learning options offer the same **high-quality curriculum and outstanding instructors** to help you succeed throughout every stage of your career. **The choice is yours!**

Live Online

Attend live classes from the comfort of your home or office! Live Online courses make it convenient than ever to study for your real estate licensing exam.

- You get access to the same great Kaplan Real Estate Education content and instructors.
- Our courses offer opportunities to engage with other students and your instructor.
- As an added bonus, you can learn anywhere you have internet access!*

OnDemand Video

Looking for a more flexible schedule? Try our industry-leading OnDemand Video lecture format. Access professional instruction on your schedule!

- Our expert instructors go in-studio to create a dynamic learning experience.
- Our OnDemand courses educate, engage, and entertain with studio and "in-the-field" videos.
- Start, stop, pause, and rewind each video lesson or segment as often as you like.*

Live Classroom

If you work best with set class times and are looking for in-person interaction with instructors and classmates, this option is for you. Please visit www.KapRE.com/NCLIC for more information on live class schedules that are available near you.

*For additional information on supported devices, please visit www.kapre.com/company/system-requirements

**"The online experience was wonderful.
The teachers really care and are available 100 percent."
—Joanne N.**

STEPS TO BECOMING a North Carolina Real Estate Broker

STEP 1: Register with Kaplan for the required education

Choose the schedule that works for you! Pages 6–10 of this catalog feature all of the courses we have available throughout 2021.

STEP 2: Complete your background check

To apply for your real estate license, you must obtain a criminal record report from CriminalRecordCheck.com. Your instructor will explain and guide you through this process.

STEP 3: Complete your required prelicensing education and prelicensing exam

Sign up for our Career Launcher Package or Broker Prelicensing Course.

STEP 4: Fill out your State License Application

After you successfully complete the required 75 hours of coursework and pass the course exam, you'll need to fill out a State Licensing Application. Applications are available online at the NC Real Estate Commission website.

STEP 5: Schedule your State License Exam

After applying for your license, you will receive your notice of examination eligibility from the Commission. Once you have your notice, you can schedule your State Licensing Exam with PSI/AMP, the state's selected exam provider. You have 3 years from the date you successfully complete the course to pass the examination.

STEP 6: Take Exam Prep Course

We highly recommend you take a OnDemand or Live Online Kaplan exam prep course.

STEP 7: Take the North Carolina Real Estate License Exam

As a Kaplan student, you'll be fully prepared to pass the test!

STEP 8: Complete your postlicensing education

In order to remove the provisional status of your license, you will need to complete 90 hours of postlicensing education. See page 8 for details.

BROKER PRELICENSING

packages

We offer a wide variety of broker prelicensing packages designed to not only meet the requirements to obtain your license but to also help you start a successful career in real estate. Choose the delivery format that works best for you and your schedule. Kaplan Real Estate Education is here to be your partner in success and support you every step of the way.

	Live Online Broker Career Launcher Package \$749	Live Online Broker Prelicensing Package \$549	Online Broker Career Launcher Package \$649	Online Broker Prelicensing Package \$449
Instruction	Live Online	Live Online	Online	Online
Broker Prelicensing Course (75 hours)	✓	✓	✓	✓
<i>Modern Real Estate Practice in NC Textbook</i>	✓	✓		
Complete NC Real Estate Drill and Practice QBank	✓	✓	✓	✓
Interactive Study Group	✓	✓	✓	✓
Exam Prep	✓ Live Online and OnDemand	✓ Live Online and OnDemand	✓ OnDemand	✓ OnDemand
Real Estate Accelerator	✓		✓	

BROKER PRELICENSING

packages

In addition to the outstanding education and first-rate instructors that come with your Kaplan Real Estate Education courses, our packages include unique opportunities to not only help you prepare for your exam but also to help you learn how to be successful in your real estate career.

North Carolina 75-hour Broker Prelicensing Course

All Packages Include This Required Course

This course combines solid industry fundamentals with the latest state-specific information you need to pass the North Carolina licensing exam. Based on the industry's premier textbook, *Modern Real Estate Practice*, and decades of classroom experience, this 75-hour course does more than satisfy the North Carolina licensing education requirements. It prepares you for your prelicensing exam and lays a solid foundation for your career.

To ensure you're fully prepared for your exam, all packages also include:

- FREE enrollment in our intensive Exam Prep Course
- 6 months of FREE access to the Complete North Carolina Real Estate Drill and Practice QBank

WHAT MAKES KAPLAN'S PACKAGES UNIQUE?

Interactive Study Groups

Weekly Live Webinar included with ALL Courses*

Your success on the licensing exam depends on your full understanding of key topics and concepts. That's why we developed **Interactive Study Groups** for our students!

Interactive Study Groups are instructor-led webinars and are included with all of your prelicensing courses. These Q&A style learning events are held every Monday and Tuesday evening.

Real Estate Accelerator Live Online



This intensive boot camp includes eight weeks of coaching designed to teach you the specific activities an agent needs to perform on a daily, weekly, and monthly basis in order to operate a successful real estate business.

This program will arm you with business-building skills and critical operating activities utilized by the nation's most successful real estate agents. You will leave the program prepared to implement a business, marketing, and income plan immediately into your real estate practice.

ADDITIONAL FREE RESOURCES:

- 8 hours of intensive training
- 8 weeks of continued coaching
- 6-month CRM subscription
- 8 weeks of access to goal tracking software

*For additional information on supported devices, please visit www.KapRE.com/Company/system-requirements

Prelicensing Live Online Course Schedule

DATES	DAYS	TIME
Jan 4–Feb 8	M/W/F	9:00 am–2:00 pm
Jan 4–Mar 2	M/T/W	6:00–9:00 pm
Jan 5–Feb 23	T/TH	9:00 am–2:00 pm
Jan 9–Feb 27	Sat/Sun	9:00 am–2:00 pm
Mar 3–Apr 28	M/T/W	6:00–9:00 pm
Mar 2–Apr 20	T/TH	9:00 am–2:00 pm
Mar 13–May 8	Sat/Sun	3:00–8:00 pm
May 15–Jun 20	Sat/Sun	9:00 am–6:00 pm
May 3–Jun 7	M/T/W	9:00 am–2:00 pm
May 4–Jun 22	T/TH	3:00–8:00 pm

DATES & TIMES

Dates, times, and locations are subject to change. To ensure you get the most accurate and up-to-date class dates and times, please visit www.KapRE.com/NCLIC.

“Excellent instructors, relevant materials, great prelicense exams and refreshers! The Live [Online] classes were instrumental in me passing my exam!”

—Wanna C.

North Carolina Exam Prep Course | \$149

Live Online | OnDemand

Over 40 years of preparation have gone into the finest North Carolina Exam Prep Course on the market today. This course is a focused review of state and national content delivered by the industry's best instructors. Our exclusive Exam Prep Course offers students a dynamic final preparation for the North Carolina State Licensing Exam. Upon successful completion of this course, you will be fully prepared for success on exam day!

Please visit www.KapRE.com/NCLIC for more information and current course dates.

Exam Prep Live Online Course Schedule

ALL CLASS TIMES ARE 1PM - 5PM		
CLASS TYPE	DAY	DATE
National	Saturday	Jan 9
State	Sunday	Jan 10
National	Wednesday	Jan 20
State	Thursday	Jan 21
National	Saturday	Feb 6
State	Sunday	Feb 7
National	Thursday	Feb 18
State	Friday	Feb 19
National	Saturday	Mar 6
State	Sunday	Mar 7
National	Wednesday	Mar 17
State	Thursday	Mar 18
National	Wednesday	Mar 31
State	Thursday	Apr 1
National	Saturday	Apr 17
State	Sunday	Apr 18
National	Thursday	Apr 22
State	Friday	Apr 23
National	Saturday	May 15
State	Sunday	May 16
National	Thursday	May 27
State	Friday	May 28
National	Wednesday	June 16
State	Thursday	June 17
National	Saturday	June 26
State	Sunday	June 27

Complete 90-Hour Postlicensing Package | 90 hours | \$599*

If you are a newly licensed Real Estate Broker, you need to complete postlicensing education to remove the provisional status of your license. This complete package includes all of the courses needed to fulfill your North Carolina postlicensing requirements.

Includes:

- Broker Relationships and Responsibilities
- Contracts and Closing
- NC Law, Rules, and Legal Concepts

*Pricing does not include the *North Carolina Real Estate Manual*.

Career Accelerator Package (Includes 90 Hours of Postlicensing) 90 hours + 2-day training course | \$799*

In this package, you will receive all three broker postlicensing courses, as well as *Real Estate Accelerator*. *Real Estate Accelerator* is a 2-day, intensive course that will give you the real-world skills, tools, and detailed activities you need to thrive in the real estate business (see page 5 for more course details).

Includes:

- Broker Relationships and Responsibilities
- Contracts and Closing
- NC Law, Rules, and Legal Concepts
- Real Estate Accelerator (a \$399 value!)

*Pricing does not include the *North Carolina Real Estate Manual*.

Broker Relationships and Responsibilities | 30 hours | \$259*

The *Broker Relationships and Responsibilities* course covers all of the ins and outs of the relationships you'll have with buyers and sellers, and your responsibilities within those relationships. We'll detail agency relationships and duties, brokers' legal responsibilities to sellers and buyers, compensation when leaving or changing firms, and license status and education issues.

*Pricing does not include the *North Carolina Real Estate Manual*.

Contracts and Closing | 30 hours | \$259*

Our *Contracts and Closing* course discusses all of the details associated with real estate contracts, closing procedures and statements, the broker's post-closing duties, agency relationship termination, and license status and education issues.

*Pricing does not include the *North Carolina Real Estate Manual*.

NC Law, Rules, and Legal Concepts | 30 hours | \$259*

Topics addressed in the *NC Law, Rules, and Legal Concepts* course include general North Carolina licensing requirements, brokerage compensation issues, the disciplinary process, specialized types of real estate, property management in NC, and miscellaneous NC laws and legal concepts.

*Pricing does not include the *North Carolina Real Estate Manual*.

PLEASE NOTE: All students must purchase the North Carolina Real Estate Manual through the North Carolina Real Estate Commission. This text is not included in Kaplan courses and packages.

Postlicensing Live Online Course Schedule

TIME	POSTLICENSING DATES	DAYS
Broker Relationships and Responsibilities (30 Hours) 9:00 am–2:00 pm	Mar 9–Mar 25	T/TH
	Apr 12–Apr 23	M/W/F
	Jun 8–Jun 24	T/TH
Contracts and Closing (30 Hours) 9:00 am–2:00 pm	Jan 4–Jan 15	M/W/F
	Feb 1–Feb 12	M/W/F
	Apr 6–Apr 22	T/TH
	May 3–May 14	M/W/F
NC Law, Rules, and Legal Concepts (30 Hours) 9:00 am–2:00 pm	Jan 12–Jan 28	T/TH
	Feb 9–Feb 25	T/TH
	Mar 8–Mar 19	M/W/F
	May 4–May 20	T/TH
	Jun 7–Jun 18	M/W/F

TIME	POSTLICENSING DATES	DAYS
Broker Relationships and Responsibilities (30 Hours) 3:00–8:00 pm	Jan 9–Jan 24	Sat/Sun
	Feb 20–Mar 7	Sat/Sun
	May 15–June 6	Sat/Sun
Contracts and Closing (30 Hours) 3:00–8:00 pm	Mar 13–Mar 28	Sat/Sun
	June 12–June 27	Sat/Sun
NC Law, Rules, and Legal Concepts (30 Hours) 3:00–8:00 pm	Apr 10–Apr 25	Sat/Sun

DATES & TIMES

Dates, times, and locations are subject to change. To ensure you get the most accurate and up-to-date class dates and times, please visit www.KapRE.com/NCLIC.

Looking for Live Classes? Visit www.KapRE.com/NCLIC to see what is available in your area.



**“Kaplan gives you all the tools you need to be successful!
The teachers are great, and the exam prep is even better!
Highly recommended.”**

— Trinity M.



J.Y. Monk is now officially



We are here to safely guide you through every step of your real estate career.



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