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JULY-DECEMBER

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to complete your education!

We know everyone learns differently. That is why we offer multiple options to not only help you meet your educational requirements but also allow you to take your classes when it works best for your schedule. All learning options offer the same **high-quality curriculum and outstanding instructors** to help you succeed throughout every stage of your career. **The choice is yours!**

Live Online

Attend live classes from the comfort of your home or office! Live Online courses make it more convenient than ever to complete your continuing education.

- You get access to the same great Kaplan Real Estate Education content and instructors.
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- Our expert instructors go in-studio to create a dynamic learning experience.
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Comprehensive text-based (non-video) online instruction available anytime, anywhere you have access to the internet. Courses include 100% clock-time gated course progression delivery.

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For those who prefer textbook study, our exam-focused, self-study correspondence courses allow you to study when and where it's convenient for you.

*For additional information on supported devices, please visit www.kapre.com/company/system-requirements

THE **KNOWLEDGE**

you need to succeed!

Our comprehensive study solutions:

- Provide the skills you need to help your clients and excel in your career
- Contain the most current and accurate information available
- Satisfy New Mexico Real Estate Commission requirements



“Kaplan gives you all the tools you need to be successful! The teachers are great, and the exam prep is even better! **Highly recommended.**”

— Trinity M.

BUILD YOUR OWN CE Package

12 Credit Hours **\$169**

Combine any NMREC Core Course with any other two 4-hour classes to build your custom package.

CALL 877.512.3301 TO BUILD YOUR PACKAGE.

New Mexico CE Requirements

All active and inactive **associate brokers** shall successfully complete a minimum of **36 hours** of continuing education in courses approved by the commission during each licensing cycle.

All active and inactive **qualifying brokers** shall successfully complete a minimum of **42 credit hours** of continuing education in courses approved by the commission during each licensing cycle, which includes the qualifying broker refresher course.

4-hour NMREC Core Course—to be completed annually (totaling 12 hours during each 3-year licensing cycle)

4-hour Ethics Course—to be completed once during each 3-year licensing cycle

Additional Associate Brokers Requirements

4-hour Core Elective Course—to be completed once during each 3-year licensing cycle

In addition to the above, those associate brokers involved in property management for others must also complete the below listed requirements:

Associate Brokers who offer or intend to offer property management services for others must also complete the commission-approved course, Uniform Owner/Resident Relations Act, or commission-approved equivalent property management-related course, prior to offering property management services and every subsequent 3-year licensing cycle.

Associate brokers, in addition, shall complete a minimum of 6-hours of approved continuing education courses in property management during each 3-year licensing cycle.

While qualifying brokers are already subject to the meeting attendance requirement for license renewal, associate brokers who offer or intend to offer property management services shall also be subject to the same meeting attendance requirement.

Additional Qualifying Brokers Requirements

8-hours in Core Elective Courses—to be completed during each 3-year licensing cycle

All qualifying brokers must take the Qualifying Broker Refresher Course once during each 3-year licensing cycle.

Attendance at one Commission meeting, rule hearing, or disciplinary hearing for at least 3 hours or until the commission goes into executive session or the hearing/meeting ends, whichever comes first. Attendance may be by live meeting/hearing or by live or recorded distance broadcast but must be documented by signing into and out of the meeting/hearing.

In addition to the above, those qualifying brokers involved in property management for others must also complete the below listed requirements:

Qualifying Brokers who offer or intend to offer property management services for others must also complete the commission-approved course, Uniform Owner/Resident Relations Act, or commission-approved equivalent property management related course prior to offering property management services, and every subsequent 3-year licensing cycle.

Qualifying brokers, in addition, must complete a minimum of 12-hours of approved continuing education courses in property management during each 3-year licensing cycle.

Additional Requirements for All Renewals

The NMREC is no longer going to accept paper renewal applications. They have instituted an online renewal process.

The online renewal process will ask you specific questions with respect to your continuing education compliance and the documents you need in order to successfully renew your license. You will be able to pay for the renewal online and instructions to do so will be part of the process. The online instructions will also contain directions on submitting your Errors and Omissions Certificate.

We offer a wide variety of continuing education courses to help you meet your CE requirements. Simply choose the course and delivery format that works best for you and your schedule, and you are one step closer to earning your CE credits. Kaplan Real Estate Education is here to be your partner in success and support you every step of the way.

Please explore our core courses, core elective courses, and class schedules below.

2021 NMREC Core Course

4 Credit Hours **Live Online \$69**

This is the required annual course for New Mexico licensees.

This course is required for all licensees continuing education renewals.

Anatomy of a Commercial Lease

8 Credit Hours **Live Online \$99**

Anatomy of a Commercial Lease is a 2-day course with 4 hours of virtual classroom instruction each day. Both days must be attended to receive credit.

This course will give you a detailed summation of the principle aspects of a commercial real estate lease.

This course category is core elective.

The course counts for Property Management requirements.

Buyer Representation in Real Estate

4 Credit Hours **Text-Based Online \$34**

Every real estate professional should know the fundamentals of buyer agency. If you are not as up-to-date on buyer agency as you should be, this course is for you.

This course category is core elective.

Commercial Real Estate Property Management

2 Credit Hours **Live Online \$34**

Commercial real estate, as applied to property management, focuses on principles and, where applicable, local laws and standards to help give a broad view of the subject.

This course category is core elective.

This course counts for Property Management requirements.

Fair Housing

4 Credit Hours **Text-Based Online \$34 | Textbook Home Study \$34**

This is your chance to get up to speed on fair housing requirements and ensure you're following the law.

This course category is core elective.

The course counts for Property Management requirements.

Financing Update: New Rules for the New World

4 Credit Hours **Live Online \$69**

Knowing and understanding today's mortgage and financing options is a critical part of the home buying and selling process for real estate professionals.

This course guides you through the integral financing process of a real estate transaction and the complex choices in mortgage financing. You will learn how to thrive in this business by understanding the current trends, laws, and requirements in this industry. The course covers topics such as COVID-19, condominium association approvals, steps for a successful closing, credit scoring and FICO 10, and loan programs, as well as recent changes to the typical loan program choices and mortgage regulations.

This course category is core elective.

Introduction to Commercial Real Estate Sales

4 Credit Hours **Text-Based Online \$34**

This popular course provides a comprehensive introduction to the potentially lucrative field of commercial real estate.

This course category is core elective.

New Broker Business Practices

10 Credit Hours **Live Online \$249**

All associate brokers must have this course completed within their first year of licensure. This course covers the basics of establishing a real estate business to the successful closing of a transaction.

This is a broker postlicensing first-year required course.

Qualifying Broker Refresher

6 Credit Hours **Live Online \$99**

All qualifying brokers must take this course to renew their license every three years. Even qualifying brokers who are otherwise exempt from mandatory CE must take this course.

This course is required for all Qualifying Broker continuing education renewals.

Property Management and Managing Risk

4 Credit Hours **Text-Based Online \$34 | Textbook Home Study \$34**

In this introductory course, you will receive a comprehensive overview of the major duties and responsibilities assigned to a property manager.

This course category is core elective.

The course counts for Property Management requirements.

Property Red Flags: A User's Guide to Real Estate Licenses

4 Credit Hours **Text-Based Online \$34 | Textbook Home Study \$34**

Recent legislation has directed you with the responsibility of inspecting properties for "red flags"—especially an extreme issue such as asbestos or mold. Brokers and agents who understand and comply with their state's disclosure laws stand a better chance of avoiding legal liability or a sale falling through.

This course category is core elective.

Real Estate Finance Today

4 Credit Hours **Text-Based Online \$34 | Textbook Home Study \$34**

This course presents an overview of basic residential real estate financing, including a discussion of the important current trends and issues in mortgage lending.

This course category is core elective.

Understanding 1031 Tax-Free Exchanges

6 Credit Hours **Text-Based Online \$54**

Learn through real-life examples. This course will help you learn the vocabulary and applications of tax-free exchanges so you are better able to answer your clients' questions.

This course category is core elective.

Uniform Owner/Resident Relations Act

6 Credit Hours **Live Online \$84**

This course provides an in-depth analysis of the provision of the Uniform Owner/Resident Relations Act.

This course category is core elective.

The course counts for Property Management requirements.

LIVE ONLINE		
COURSE NAME	DATE	TIME
2021 NMREC Core	July 20	1:00 pm–5:00 pm
Uniform Owner/Resident Relations Act	July 21	9:00 am–4:00 pm
Qualifying Broker Refresher	July 23	9:00 am–4:00 pm
New Broker Business Practices	July 27, 28, 30, 31	8:00 am–4:30 pm
Financing Update: New Rules for the New World	August 5	9:00 am–1:00 pm
2021 NMREC Core	August 17	1:00 pm–5:00 pm
Anatomy of a Commercial Lease	August 30–31	9:00 am–1:00 pm
Financing Update: New Rules for the New World	September 7	9:00 am–1:00 pm
New Broker Business Practices	September 7, 8, 10, 11	8:00 am–4:30 pm
Qualifying Broker Refresher	September 14	9:00 am–4:00 pm
2021 NMREC Core	September 21	1:00 pm–5:00 pm
Uniform Owner/Resident Relations Act	September 22	9:00 am–4:00 pm
2021 NMREC Core	October 19	1:00 pm–5:00 pm
Financing Update: New Rules For The New World	October 27	9:00 am–1:00 pm
Qualifying Broker Refresher	November 3	9:00 am–4:00 pm
New Broker Business Practices	November 5–8	8:00 am–4:30 pm
Uniform Owner/Resident Relations Act	November 15	9:00 am–4:00 pm
2021 NMREC Core	November 16	1:00 pm–5:00 pm
Commercial Real Estate Property Management	November 18	11:15 am–1:15 pm
2021 NMREC Core	December 21	1:00 pm–5:00 pm

DATES & TIMES

Dates and times are subject to change. To ensure you get the most accurate and up-to-date class dates and times, please visit www.KapRE.com/NMCE.

Explore our ethics course electives and class schedules below.

NAR Code of Ethics and Enforcement

4 Credit Hours **Live Online \$69**

This course provides an in-depth look at the requirements of the Code of Ethics and its enforcement. The Code ensures that consumers are served by requiring REALTORS® to cooperate with each other in furthering clients' best interests.

This course category is ethics.

This course counts for your board NAR Ethics requirement as well.

Everyday Ethics in Real Estate

4 Credit Hours **Textbook Home Study \$34**

In this course, you will delve into the concept of ethics for real estate professionals. Specifically, you will examine the common ethical issues you may encounter in your real estate career. To test your understanding of ethics, you will be presented with the facts in the study and then asked to decide what the ethical outcome should be by law standards. It's a great refresher course on ethics for every real estate professional.

The course category is ethics.

This course does not meet the NAR board Ethics requirement.

LIVE ONLINE		
COURSE NAME	DATE	TIME
NAR Code of Ethics and Enforcement	July 14	9:00 am-1:00 pm
NAR Code of Ethics and Enforcement	August 12	9:00 am-1:00 pm
NAR Code of Ethics and Enforcement	September 15	9:00 am-1:00 pm
NAR Code of Ethics and Enforcement	October 20	9:00 am-1:00 pm
NAR Code of Ethics and Enforcement	November 17	9:00 am-1:00 pm
NAR Code of Ethics and Enforcement	December 14	9:00 am-1:00 pm

DATES & TIMES

Dates and times are subject to change. To ensure you get the most accurate and up-to-date class dates and times, please visit www.KapRE.com/NMCE.

Please explore our elective courses and class schedules below.

Avoiding Deceptive Practices

4 Credit Hours **Live Online \$69** |

OnDemand \$38 | **Textbook Home Study \$34**

This course is designed to provide you with the knowledge and information you need to protect consumers and to fulfill the disclosure and transparency requirements of federal law and regulations by avoiding business practices that can result in consumer confusion and deception.

The course category is elective.

Buying Within Your Budget

4 Credit Hours **OnDemand \$38**

Learning how to budget is essential to getting out of debt and making the best decision when buying a home. In this course, you'll learn how to create a plan and follow through with it to achieve financial freedom. Clients that understand how to budget correctly can make effective and smart decisions when making any purchase, including home buying.

The course category is elective.

Commercial Real Estate Fundamentals

2 Credit Hours **Live Online \$34**

This course is a concise guide designed to help "filter through" some of the complexities related to commercial real estate and to narrow their comprehensive scope to a more basic format.

This course category is elective.

Commercial Real Estate Leasing

2 Credit Hours **Live Online \$34**

A commercial real estate lease is viewed as a legal contract that represents a conveyance of possessory rights to real estate. The focal point of this course will be the principles that are behind these fundamental elements that make up a commercial real estate lease.

This course category is elective.

This course counts for Property Management requirements.

Commercial Real Estate Overview

4 Credit Hours **Live Online \$69**

This course gives you an overview of the fundamentals of commercial real estate, focusing on principles and, where applicable, local laws and standards.

This course category is elective.

Commercial Real Estate Sales

2 Credit Hours **Live Online \$34**

The spectrum of commercial real estate sales encompasses a large array of property categories, and each commonly carries with it various degrees of complexity that have to be taken into account. This course will give you a simple review of these various categories and discuss how commercial real estate really works in today's market.

The course category is elective.

Constructing Fact from Fiction: New Construction Today

4 Credit Hours **Live Online \$69**

In this course, you'll learn about the opportunities, costs, features, advantages, and challenges of new construction today. This course will equip you to answer and advise your clients with confidence.

This course category is elective.

Houses: From the Ground Up

8 Credit Hours **OnDemand \$68**

There are many challenges to helping others find suitable housing. In this course, you'll learn the language of houses and how they are built...plain and simple.

The course category is elective.

Also approved for 8 hours of Appraisal continuing education.

Houses: Why Bad Things Happen to Good Houses

6 Credit Hours **OnDemand \$58**

We will explain in easy-to-understand terms how house work and why perfectly good houses sometimes go bad. You'll learn the critical role new construction materials play in reduced building tolerances and why that can create huge problems.

The course category is elective.

Also approved for 8 hours of Appraisal continuing education.

How to Measure Real Property

3 Credit Hours **OnDemand \$34**

Real estate licensees, appraisers, assessors, builders, and contractors have specific methods used to measure and describe residential real property. In this engaging course, we'll clarify the standards and pinpoint common mistakes made in measuring property.

The course category is elective.

Also approved for 3 hours of Appraisal continuing education.

Identity Theft: Protecting Your Clients and Your Business

3 Credit Hours **OnDemand \$34**

The odds of experiencing business identity theft are ever-increasing. The risks your business faces are bigger yet. Learn how business ID theft spells potential disaster for your livelihood, as well as your client's. Understand how to respond if your client's information is compromised.

The course category is elective.

Introduction to Real Estate Investments

6 Credit Hours **OnDemand \$58**

This course can open the door for you to the lucrative investment real estate market. If you are unfamiliar with selling residential real estate as an investment, you'll get a step-by-step understanding of the fundamentals you'll need to get started.

The course category is elective.

Investment Property Practice and Management

10 Credit Hours **Text-Based Online \$94**

This course combines topics from the popular *Introduction to Commercial Real Estate Sales* and *Property Management and Managing Risk* courses.

The course category is elective.

This course counts for Property Management requirements.

Liars, Cheaters, and Thieves: Averting Client Catastrophe

4 Credit Hours **OnDemand \$38**

Can you name three of the top ten legal issues real estate professionals face today? This course enlightens you to all top ten issues plus helps you navigate through the murky waters that can prevail when a clear understanding of real estate laws, statutes, and rulings is loosely or vaguely interpreted.

The course category is elective.

Mediate-Litigate-Arbitrate: Be Informed

2 Credit Hours **OnDemand \$29**

Ever wonder what the difference is between mediation, litigation, and arbitration? This course explores the features, advantages, benefits, and limitations of each of these three dispute resolution types in order to help you educate your clients concerning their choices at critical decision-making junctures.

The course category is elective.

Millennials: Challenging the Traditional Real Estate Model

4 Credit Hours **OnDemand \$38**

This course examines the factors driving today's real estate market. You will learn how millennials—today's largest real estate market—buy, sell, rent, strategize, and communicate. Learn how you can better serve this new leading population of clients. Get insight into how to educate yourself about millennials' specific preferences and how builders and the real estate industry are responding to them.

The course category is elective.

Modern Urbanism

4 Credit Hours **Live Online \$69**

This course will provide a detailed summation of the current aspects of "Modern Urbanism" and the application of sustainable real estate growth. It will provide a view of the main elements that revolve around the constantly evolving complexities.

This course category is elective.

Navigating Minefields: Preventing Real Estate Disaster

4 Credit Hours **Live Online \$69**

In this course, you'll see how some of the most common issues are also the most time-consuming and carry the greatest risk for your client and yourself. You'll have an opportunity for lively discussion as you are guided through the obstacles, dilemmas, and hurdles that you are likely to encounter in your real estate transactions.

This course category is elective.

Prospecting 1014 Credit Hours **Live Online \$69**

The goal of this course is to assist real estate professionals in learning ‘the art of prospecting’... to help grow their business and produce more transactions. Prospecting the most difficult thing real estate professionals do, but prospecting is an active role to search for potential customers to drive business forward and create more income. Prospecting is essential early in your real estate career and the lifeblood of any real estate professional.

This course category is elective.

Real Estate Green 1014 Credit Hours **Live Online \$69**

This course provides you with a basic understanding of green attributes and lifestyles. It establishes a baseline of information and investigation, creates common terminology and resources for green building, and explores associated tax incentives.

This course category is elective.

Real Estate and the Civic Equation4 Credit Hours **Live Online \$69**

This course has been developed as an easy to follow and concise referral source to aid in deciphering the ever-evolving complexities existing with real estate transactions, usage, development, and management and the symbiotic relationship with civic laws and their scope of reach.

This course category is elective.

Quick Start to Inside Sales Associate (ISA)8 Credit Hours **Live Online \$99**

Quick Start to Inside Sales Associate (ISA) is a 2-day course with 4 hours of virtual classroom instruction each day. Both days must be attended to receive credit.

Prospecting new leads, lead follow-up, and cultivating potential clients, this course will give you the comprehensive training you need.

Learn what an Inside Sales Associate ‘ISA’ is and importance to a team, licensing Laws and Requirements to perform in the role of a ‘ISA’, and review articles from The National Association of Realtors. Students also learn tips for scheduling and managing time, writing a business plan, and writing emails and text messages.

The course category is elective.

Real Estate and Taxes: What Every Agent Should Know6 Credit Hours **Text-Based Online \$54 | Textbook Home Study \$54**

Real estate and taxes go hand-in-hand. This course helps eliminate the confusion that can be caused by the various terms and processes.

The course category is elective.

Reducing Radon Risk in Real Estate4 Credit Hours **Live Online \$69**

This course is designed to provide attendees with a summation of radon risks, potential sources, how radon enters and accumulates in buildings, and its health effects and risks. The information provided is outlined to help attendees with the understanding that there is no safe level of radon and can only be detected by testing.

This course category is elective.

Repurposing Property: Friend, Foe, or the American Dream?4 Credit Hours **Live Online \$69**

What does it mean to repurpose property, and how does it apply to today’s real estate market? This course presents many opportunities currently untapped for buyers, sellers, and licensees, including strategies for bringing people together to make these projects possible.

This course category is elective.

Residential Property Management—Brokerage Operations4 Credit Hours **Live Online \$69**

This course is designed for the Qualifying Broker, Associate Broker, or owner/employee acting as manager of staff who manage and lease residential units. You will cover operations management of marketing, leasing, and management of residential units.

This course category is elective and also counts for property management requirements.

Residential Property Management— Leasing & Management

6 Credit Hours **Live Online \$84**

This course reviews state and federal rules and laws for property managers and leasing representatives. In addition, we will cover best practices in management agreements and rental agreements. We will also cover applicant screening, property maintenance, reporting to owners, marketing and leasing of the property, and risk management.

This course category is elective and also counts for property management requirements.

Risk Management

6 Credit Hours **Text-Based Online \$54**

This course provides the essentials on risk management that every sales professional must know to avoid legal problems and provides an action plan for minimizing liability.

This course category is elective.

The CIC Paper Chase

2 Credit Hours **Live Online \$34**

Gain the knowledge you need to represent clients skillfully in common interest community (CIC) transactions! Learn about the required documents you need to secure for your buyer's time-sensitive review.

The course category is elective.

The Tiny House: Is It a Phase or Craze?

4 Credit Hours **OnDemand \$38**

Witness this emerging market segment as you learn about the new world of tiny house living. You'll learn the origin of the tiny house, different types of tiny houses, the structural elements, costs and considerations, valuation of property, and when a tiny house is considered real property.

The course category is elective.

The Truth About Mold

4 Credit Hours **Text-Based Online \$34**

Get past the sensational media coverage and discuss the impact of mold on the real estate industry.

This course category is elective.

The Twenty Most Cost-Effective Home Improvements

4 Credit Hours **Live Online \$69**

Here is your guide to 20 home improvements that maximize resale value. You'll learn where the money goes in a typical remodeling job, and how much is spent on kitchen and bathroom remodeling, plumbing, HVAC, roofing, and more.

The course category is elective.

Today's Real Estate Event Marketing

4 Credit Hours **Textbook Home Study \$34**

Incorporating real-life case studies, from open houses to social media, this course teaches you to think bigger while still following the laws that regulate in-person and digital advertising. From the Federal Trade Commission (FTC) policy on deceptive advertisements to applications of the Real Estate Settlement Procedures Act (RESPA), this course covers the latest legal guidelines.

The course category is elective.

Water: How It Affects Property

4 Credit Hours **Live Online \$69**

This course will show the challenges facing our finite amount of water and outline how to optimize the applicable scenarios to a client base. The need to protect and manage our finite water will be expressed, and the reliance on clean water and the impact and importance to the real estate industry and clients will be detailed.

This course category is elective.

Wildfire Risk in Real Estate

3 Credit Hours **Live Online \$44**

This course is designed to provide you with a detailed summation of current aspects of wildfire risk in real estate and the application of responsible real estate growth. Discussions will include the constantly evolving complexities related to both commercial and residential responsible land use, positive environmental planning, and manageable real estate growth, as they apply to wildfire risk.

This course category is elective.

Your Client's Financing: Dos and Don'ts

2 Credit Hours **OnDemand \$29**

From initial contact through the closing, real estate agents must move with the market. You'll learn how economic conditions, such as rising interest rates and employment indicators, along with

many other factors, affect every client decision. This course will guide you step-by-step so you can help buyers choose the right type of funding. In addition, you'll be able to ensure buyers and sellers are getting the best possible price, all while providing a smooth transaction.

This course category is elective.

LIVE ONLINE		
COURSE NAME	DATE	TIME
Modern Urbanism	July 8	9:00 am–1:00 pm
Prospecting 101	July 19	9:00 am–1:00 pm
Water: How It Affects Property	July 22	9:00 am–1:00 pm
Real Estate and the Civic Equation	August 5	9:00 am–1:00 pm
The Twenty Most Cost-Effective Home Improvements	August 18	9:00 am–1:00 pm
Quick Start to Inside Sales Associate (ISA)	August 23–24	9:00 am–1:00 pm
Residential Property Management—Brokerage Operations	August 25	9:00 am–1:00 pm
Commercial Real Estate Overview	September 20	9:00 am–1:00 pm
Repurposing Property: Friend, Foe, or the American Dream?	September 23	9:00 am–1:00 pm
Navigating Minefields: Preventing Real Estate Disaster	September 29	9:00 am–1:00 pm
Constructing Fact from Fiction: New Construction Today	October 7	9:00 am–1:00 pm
The Twenty Most Cost-Effective Home Improvements	October 12	9:00 am–1:00 pm
Avoiding Deceptive Practices	October 13	9:00 am–1:00 pm
Commercial Real Estate Leasing	October 18	9:00 am–11:00 am
Commercial Real Estate Sales	October 18	11:15 am–1:15 pm
Water: How It Affects Property	October 19	12:00 pm–4:00 pm
Residential Property Management—Leasing & Management	October 21	9:00 am–4:00 pm
Real Estate Green 101	October 28	9:00 am–1:00 pm
Avoiding Deceptive Practices	November 8	9:00 am–1:00 pm
Commercial Real Estate Fundamentals	November 18	9:00 am–11:00 am
Prospecting 101	November 22	9:00 am–1:00 pm
Water: How It Affects Property	November 22	12:00 pm–4:00 pm
Wildfire Risk in Real Estate	November 29	9:00 am–12:00 pm
Quick Start to Inside Sales Associate (ISA)	December 6–7	9:00 am–1:00 pm
Reducing Radon Risk in Real Estate	December 8	9:00 am–1:00 pm
Water: How It Affects Property	December 9	12:00 pm–4:00 pm
Modern Urbanism	December 10	9:00 am–1:00 pm
Residential Property Management—Going to Court	December 15	9:00 am–12:00 pm
The CIC Paper Chase	December 20	9:00 am–11:00 am

DATES & TIMES

Dates and times are subject to change. To ensure you get the most accurate and up-to-date class dates and times, please visit www.KapRE.com/NMCE.



**“The online experience was wonderful.
The teachers really care and are available 100 percent.”**

— Joanne N.



CAREER *toolbox*

Please visit our **Career Toolbox**, the single source for real estate-related news and career information. Whether you are interested in entering the industry or are a veteran of the business, **we're here to help** you every step of the way.

www.KapRE.com/news

“Class was really well done. The instructor was very knowledgeable, and **Kaplan's Live Online format works really well.**”

—Laurie G.

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